BBEPP - the springboard towards industrial-scale manufacturing of innovative biopesticides
Company Profile

Our Commitment to Farmers, Consumers and the Society

- Reliable BioPesticides – compatible with current IPM practices
- Healthier food, no residues
- Transforming crop protection from fossil-based to bio-based

Our Loyal Investors

- International Agro Biotech Company
  - Incorporated in 2013
  - Products in Full Development
  - Demonstrated high performance in the field
  - Scaling up Manufacturing
- Private, VC-backed
  - Raised €16 M in 2 investment rounds
  - International Board (# 7) and Investors

IPM: Integrated Pest Management program

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Urgent Needs in the Agro Sector

**Agro Pipeline drying up**

- Secure grower’s profitability
- Increase marketable yield
- Fit farmer practice

**Keeping the Must Have’s**

- Consumers’ and retailer concerns
- No residues – healthy products

**Regulatory Pressure**

- Surprising Mode-of-Actions
- Increase crop productivity sustainably
Our Core Competence

Agrobodies®, from target selection to commercialization

1. Target molecule identification
2. Immunization
3. Immune cells
4. Selected Agrobodies®
5. Commercialization
6. Manufacturing
7. Registration
8. Development
9. Evaluation

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AgroBodies® in Full development

**Efficacy**

At par with reference chemical contact fungicide in commercial environment

Controlling major plant pathogens

**Production**

3kg to be produced in 2018

Successful upscaling to >1,000L fermentation, downstream processing and formulation

**Registration** -> 2022

Agrobodies®

- EU : applying for low risk classification
- USA : classified by EPA as Biochemical Pesticide
From lab level to industrial scale

Scaling up,

thinking research,

planning industrial scale,

accelerating bio-based innovation in Ag

High quality biopesticides,

meeting regulatory specs,

commercial viable COGs,

large scale (≥100m³)
Our Sustainable Value Creation model

Crop protection
Global annual sales
$51.2bn → Fruit & Vegetables
Row Crops
Fungicides
Insecticides
$30bn

Flexible, scalable
Agrobody® platform

- 4 years faster @ 10% of chemical AI cost
- 4x sales potential with ½ of R&D cost
- Higher regulatory certainty

Source: Phillips McDougall – October 2016

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Experienced team

**Luc Maertens, CEO**
- 20 years of experience in strategy development and implementation in the Agro-industry
- Leading operations, resources and competences from research phase, over development and regulatory approval, to market entry
- Previously Syngenta, Head Ghent Innovation Centre and Devgen NV

**Marnix Peferoen, CTO**
- 30 years R&D and Product Development experience in the agro-biotech industry with senior management positions in CropDesign/BASF, Bayer CropScience and Plant Genetic Systems
- Previously CEO AgroSavfe

**Patrick Stanssens, Head Manufacturing Platform**
- 30+ years industrial experience in pharmaceutical and agricultural biotech
- Previously Senior Director ‘CMC – Pharmaceutical Development & Technology’ at Ablynx

**Lieven De Smedt, Chairman**
- 15 years of executive positions in HighTech and Biotech companies
- 15 years of international management positions in FineChem
- Other board positions: Independent Board member BioMillenia SAS (France) - Chairman Strategy Board Algenex SL (Spain) – Board member Orineo BV (Belgium)

Providing leadership to an agile team, with key expertise, creative-solution driven mind-set turning disruptive technology into innovation

Leveraging an established network of key consultants and CRO’s for outsourcing activities

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