agrosavfe

protecting and saving safely

BBEPP - the springboard towards industrial-scale manufacturing of innovative biopesticides

Luc Maertens, CEO

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Company Profile

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Our Commitment to **Farmers**, Consumers and the Society

- **Reliable BioPesticides – compatible with current IPM practices**
- **Healthier food, no residues**
- **Transforming crop protection from fossil-based to bio-based**

Our Loyal Investors

Gimv
SOFINNOVA PARTNERS
PMV
VIB
Biovest, CVA
Madeli Participaties, BV
alf
K&E, BVBA
Qbic

- International Agro Biotech Company
  - Incorporated in 2013
  - Products in Full Development
  - Demonstrated high performance in the field
  - Scaling up Manufacturing
- Private, VC-backed
  - Raised €16 M in 2 investment rounds
  - International Board (# 7) and Investors

IPM: Integrated Pest Management program

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Urgent Needs in the Agro Sector

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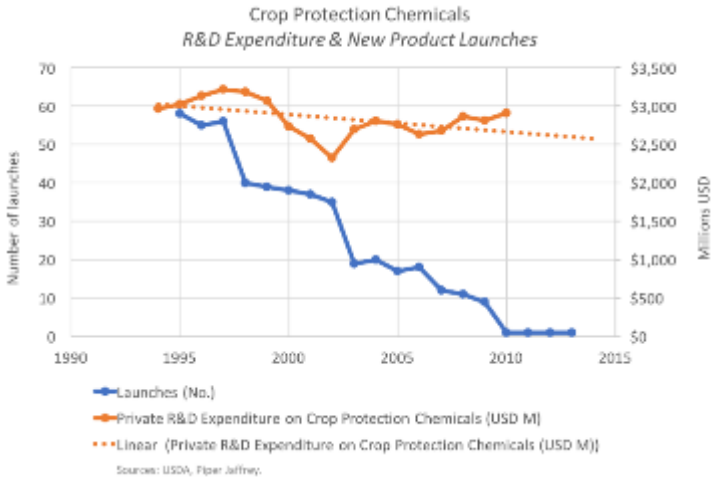
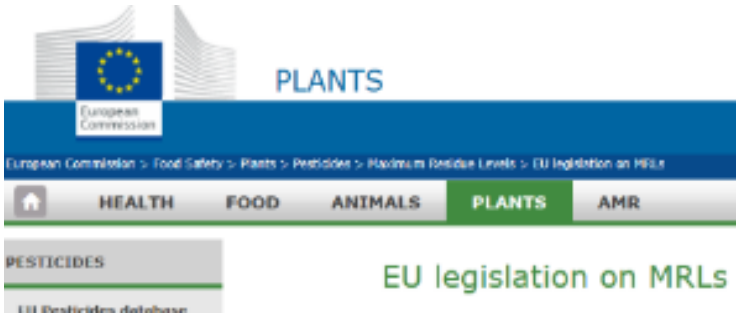
Agro Pipeline drying up



Regulatory Pressure



Keeping the Must Have's

Secure grower's profitability
Increase marketable yield
Fit farmer practice

Consumers' and retailer concerns
No residues – healthy products

Surprising Mode-of-Actions
Increase crop productivity sustainably

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Our Core Competence

Agrobodies®, from target selection to commercialization

Commercialization

Manufacturing

efsa
European Food Safety Authority

UNITED STATES ENVIRONMENTAL PROTECTION AGENCY

Registration

Development

Evaluation

Selected Agrobodies ®

Immune cells

Immunization

or

Target molecule identification

AgroBodies® in Full development

Efficacy

At par with reference chemical contact fungicide in commercial environment

Controlling major plant pathogens

Production

3kg to be produced in 2018

Successful upscaling to >1,000L fermenation, downstream processing and formulation

Registration -> 2022

Agrobodies®

- EU : applying for low risk classification
- USA : classified by EPA as Biochemical Pesticide

From lab level to industrial scale

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Scaling up,

thinking research,

planning industrial scale,

accelerating bio-based innovation in Ag

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Bio Base Europe
Pilot Plant

High quality biopesticides,

meeting regulatory specs,

commercial viable COGs,

large scale (≥100m³)

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Our Sustainable Value Creation model

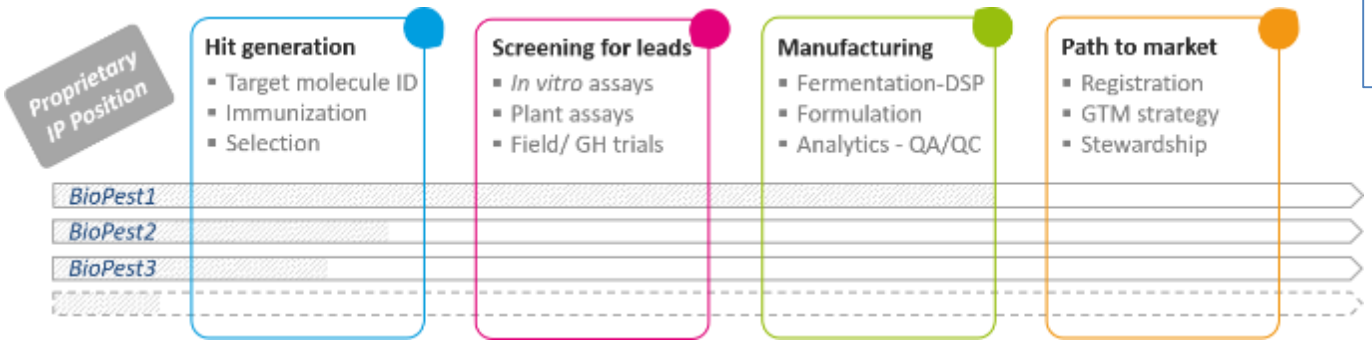
Crop protection
Global annual sales

$51.2bn →

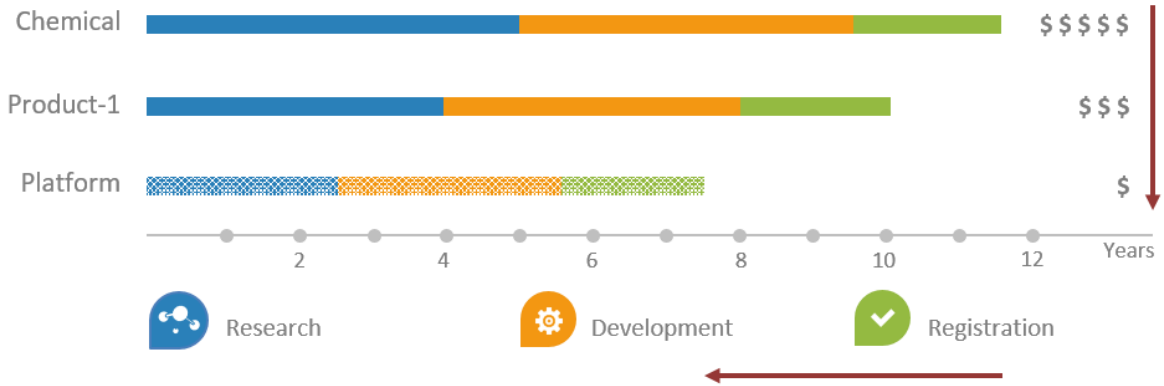
Fruit & Vegetables
Row Crops

Fungicides
Insecticides

$30bn



Flexible, scalable Agrobody® platform



- 4 years faster @ 10% of chemical AI cost
- 4x sales potential with ½ of R&D cost
- Higher regulatory certainty

Source: Phillips McDougall – October 2016

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Experienced team

Luc Maertens, *CEO*

- 20 years of experience in strategy development and implementation in the Agro-industry
- Leading operations, resources and competences from research phase, over development and regulatory approval, to market entry
- Previously Syngenta, Head Ghent Innovation Centre and Devgen NV

Marnix Peferoen, *CTO*

- 30 years R&D and Product Development experience in the agro-biotech industry with senior management positions in CropDesign/BASF, Bayer CropScience and Plant Genetic Systems
- Previously CEO AgroSavfe

Patrick Stanssens, *Head Manufacturing Platform*

- 30+ years industrial experience in pharmaceutical and agricultural biotech
- Previously Senior Director 'CMC – Pharmaceutical Development & Technology' at Ablynx

Lieven De Smedt, *Chairman*

- 15 years of executive positions in HighTech and Biotech companies
- 15 years of international management positions in FineChem
- Other board positions: Independent Board member BioMillenia SAS (France) - Chairman Strategy Board Algenex SL (Spain) – Board member Orineo BV (Belgium)

Providing leadership to an agile team,
with key expertise,
creative-solution driven mind-set
turning disruptive technology into innovation

Leveraging an established network of key consultants and CRO's for outsourcing activities

Safe harbor statement

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Contact

Luc Maertens – CEO
Mob: +32 (0) 479-392-297
luc.maertens@agrosavfe.com